



# Syndicate Proposal

Be a part of the electric aviation revolution

## Seeking partners

To lower the barrier of entry and enable regular access to recreational aviation for more new recreational pilots, as well as opening a door way to micro investments for aviators or non aviators, FlyOnE is syndicating the ownership of the Zero Emissions aircraft that we import, sell and service.

An investment in a FlyOnE Aircraft syndicate is forecast to yield a return of an estimated 10-20% per annum on your initial investment amount\*. This is achieved by hiring the aircraft to private users and flight schools for regular use. By keeping the aircraft active with paying customers in the Lilypad Elevate Zero Emissions aviation network, it is able to generate consistent revenue far beyond its operating costs (which are drastically lower in electric aircraft). As a part aircraft owner, you will have quarterly returns on your percentage ownership in the aircraft syndicate. The second benefit to this method, is the reduced cost of access to aviator syndicate members, who have the opportunity to use the aircraft they are a syndicate owner of, for a fraction of the price of other paying users.

\*based on a usage forecast of 620 hours per annum with regular peak operational characteristics. Market conditions and operational conditions are subject to change beyond our control.


## FlyOnE Skycademy™

A FlyOnE syndicated aircraft is made available to Syndicate members, Pay-per-hour recreational users and most importantly, hosted by an RA-AUS flight school for high volume trainer use. A hosting flight school will use the aircraft for an average KPI of 10 training hours per week, with a targeted 1x Recreational use hours per week and 8 x Syndicate user hours per month to meet the ROI targets.

The only type certified electric aircraft currently available in Australia is the Pipistrel Alpha Electro.



Efficient training methods



Zero emissions

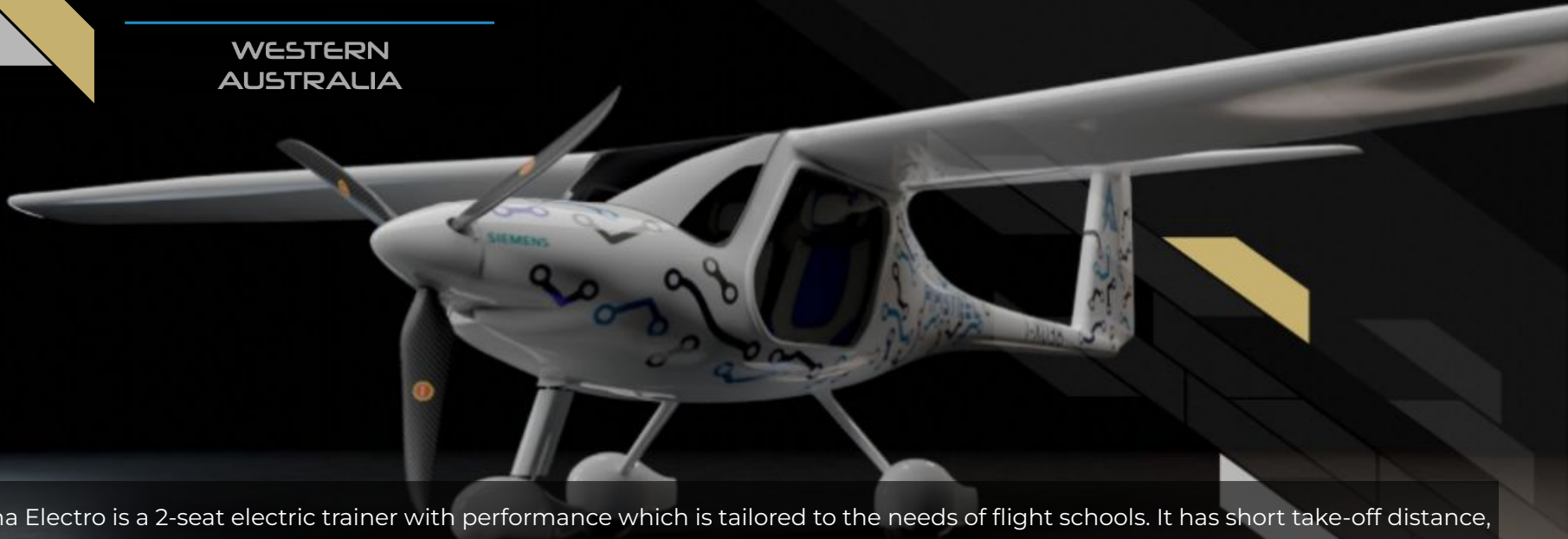


Lower barrier to entry



# PIPISTREL

WESTERN  
AUSTRALIA



Alpha Electro is a 2-seat electric trainer with performance which is tailored to the needs of flight schools. It has short take-off distance, powerful 1000+ fpm climb capability and an endurance of one hour plus a 30-minute reserve. The Alpha Electro is optimized for traffic-pattern operations, where up to 13% of energy is recuperated on every approach, increasing operations range and at the same time enabling short-field landings.

With the ever-growing cost of fuel, it is time to rethink pilot training. Our solution is the first practical all-electric trainer. Technologies which we developed in house specially for this aircraft cut the cost of ab-initio pilot training by as much as 70%, making flying more affordable than ever before.

## 2022 Market Potential

1/10th

The average operation cost of electric aviation V combustion engine aviation

3200

The amount of non electric light sport registered aircraft in Australia

174

Recreational Flight training schools not currently using electric

10000

Recreational pilots in Australia not currently flying electric

250

Regional airports in Australia not currently equipped with charge network infrastructure

In 2022, FlyOnE celebrates its first aircraft import, the Pipistrel Alpha Electro.

This aircraft has the potential to replace a great many of the current trainer aircraft in the 174 recreational flight schools in Australia as, on average, it costs \$20-\$30 less per hour to operate than a combustion engine counterpart.

In 2023, we will import and demonstrate our first 300 km range 4 seat electric aircraft.

Between these and other emerging models, we expect to easily convert the majority of flight school aircraft to electric options in the coming years, as well as convert many of the 3200 current LSA aircraft to electric as they near the end of their service life.

In addition, the lower cost of recreational aviation will attract more aviators requiring more aircraft and a greater volume of recreational flight operations.

## Participation levels

FlyOnE facilitates syndicate ownership of the Pipistrel Alpha Electro via a dedicated trust for each aircraft. Whereby each syndicate member is a beneficiary of the trust relevant to their investment amount and FlyOnE is the trustee. We are offering syndicate member investments with the following perk levels..

### Member Class

A member class investment of AUD5k to 15K is the perfect entry level investment in the electric aircraft revolution. Non aviators can take a safe, bite sized investment in an aircraft for a modest projected return of 10-20% per annum. Member level investors with an Alpha Electro Endorsement can access a syndicate owned aircraft at \$140 per hour (normally \$190 per hour).

### Business Class

A business class investment of AUD15k to 50K is the ideal enthusiast level investment in the electric aircraft revolution. Aviators can take a modest investment in an aircraft for projected return of 10-20% per annum. Business level syndicate investors with an Alpha Electro Endorsement can access a syndicate owned aircraft at \$110 per hour.

### First Class

A First Class investment of AUD50K+ is the ideal aviator level investment in the electric aircraft revolution. Frequent flyers can take a substantial investment in an aircraft for projected return of 10-20% per annum. First class syndicate investors with an Alpha Electro Endorsement can access a syndicate owned aircraft at \$70 per hour.

## Revenue/Cost example

**Syndicate purchase price of aircraft AUD205000**

### **Projected earnings (p/a)**

(based on 620 operation hours per annum)

8 x B2B training hours per week @\$80ea

\$33280 p/a

4 x Recreation hire hours per month @\$190ea

\$9120 p/a

6 x Syndicate hire hours per month @\$100ea

\$7200

Total earnings \$49600

GROSS ROI % 26.4%

### **Projected costs (p/a)**

Annual insurance cost - 8934

Annual maintenance cost - 4500

Energy cost per annum for the above duty cycle

- 2480

Misc. operating costs - 2000

Administration consideration - 2500

Cost Total ..... - \$20414

Gross earnings ..... + \$49600

NET ROI (p/a) \$29168

ROI % (p/a) 14.22% pa  
(paid quarterly)

## Terms and Conditions

FlyOnE is operating the Pipistrel Alpha Electro Aircraft on behalf of a syndicate of owners as an aircraft for hire to recreational users and B2B hire for flight school training.

The Operator will agree to be the primary operator of the aircraft with B2B pay-per-use hire for training purposes. In addition, the Operator will house the aircraft in their hangar.

## Charging the Aircraft

The aircraft will be 'refuelled' by a metered charger. ALL Energy consumption will be reported by the charger and charged to the syndicate at the standard unit price. Power outlet additions to the hangar will be the responsibility of the landlord for that site.

## Leasing the aircraft B2B

The FlyOne target usage for Business to Business weekly hire of the aircraft by the Operator is 8 x B2B training hours per week @\$80 per hour (billed monthly)

## Leasing the aircraft to recreational users

FlyOne Will lease the aircraft to approved recreational users. These users will be graduates of the flight school or endorsement packages conducted by the Operator and will have direct access to the hangar requiring no handling by The Operators employees.

## Endorsement and training packages

FlyOnE Electric endorsement and flight training packages will be sold to the client at FlyOnE advertised prices, and then conducted by The Operator to be billed to FlyOnE at the agreed pricing. In the case that FlyOnE sells the flight training package, Trainer hours for that student will be billed to FlyOnE by The Operator on the monthly cycle.

## Terms and conditions continued

### Insurance

The Alpha Electro aircraft are insured for the syndicate of owners for protection against fire, theft and other accidental damage in storage, as well as substantial damage in flight to a value of \$225,000.

The Operator will need to ensure it has suitable insurance during operation of the aircraft to be protected against damages sought from the Syndicate insurance company in the event of an incident.

Recreational users will need to apply to access the aircraft to be added to the insurance policy before pay-per-use hire.

### Landing Fees

Landing and airport fees will be billed to FlyOnE and onsold to the Operator when relevant (monthly cycle).

### Trial introductory Flights

FlyOnE will sell/donate trial introductory flights for various amounts to different prospective clients.

The Operator will fulfill these TIF bookings at a cost of approx. \$85 for the trainer/pilot in command with a handling fee of \$15, at a rounded total of \$100 per TIF (approx. 45 min aircraft time and 60 min client engagement time) billed monthly.

### Aircraft availability

FlyOnE reserves the right to sell or repurpose the aircraft at any time with 4 weeks' notice to the Operator and all other (client) parties.

FlyOnE reserves the right to sell the aircraft at any time for an amount greater than the original purchase price (estimated at \$225k).

In this instance, all syndicate members will be paid their initial investment plus their share of sale price profits relevant to their percentage ownership as well as any outstanding earnings.

### ROI

Syndicate returns are calculated monthly and paid quarterly to the syndicate owners after operational expenses (insurance, maintenance, energy costs etc.). The estimated ROI after all expenses is between 10-20% annually.

## The next step

There are over 174 RA-AUS flight training schools in Australia, many of which will be motivated to switch to an electric tainer when the costs benefits are presented to them.

FlyOnE is seeking to syndicate ownership in aircraft to make available to these schools to fit the business model outlined in this document. This presents us with scores of opportunities to syndicate ownership of cash flow positive aircraft assets with these operators.

Investments in an Alpha syndicate can be made directly to FlyOnE Pty Ltd.

### **FlyOnE Pty Ltd**

ABN: 16642524696

ACN: 642524696

BSB# 086006

ACC# 301083460

Principal place of business:

5A Maule Rd

Jandakot, WA 6164

Office address:

Level 2, 8 Riversdale Rd

Burswood WA 6100