



FLYONE

Skycademy Partner Proposal

The future of light sport aviation

FlyOnE Skycademy™

The FlyOnE Skycademy flight training brand is revolutionising recreational flight training in Australia.

Partnering with established and experienced flight training schools to blend traditional flight training with electric aviation, we are offering syndicate owned trainer aircraft for pay per use access to approved flight training school partners to utilise in the RA-AUS flight training curriculum.



Efficient training methods

Zero emissions

Lower barrier to entry

Seeking partners

We are currently seeking RA-AUS flight training partners to train the next generation of pilots in electric trainer aircraft.

As more aircraft in the GA section became available, we will expand our partnerships and services into the GA class of aircraft for commercial pilot training for the electric aircraft of the future.

FlyOnE is making available, to approved flight school partners, syndicate owned Pipistrel Alpha Electro trainer aircraft to use pay-per-use.

The flight school need simply join the syndicate of owners at any syndicate level, additionally, the hosting school will house the aircraft, manage operations, charging and pre flight checks and endeavor to meet and exceed the targeted duty cycle or the asset.

The syndicate manager (FlyOnE) will manage the maintenance schedule of the aircraft and associated maintenance costs from the earnings of the aircraft.





PIPISTREL

WESTERN
AUSTRALIA



Alpha Electro is a 2-seat electric trainer with performance which is tailored to the needs of flight schools. It has short take-off distance, powerful 1000+ fpm climb capability and an endurance of one hour plus a 30-minute reserve. The Alpha Electro is optimized for traffic-pattern operations.

With the ever-growing cost of fuel, it is time to rethink pilot training. Our solution is the first practical all-electric trainer. Technologies Pipistrel developed in house specially for this aircraft cut the cost of ab-initio pilot training by as much as 70%, making flying more affordable than ever before.





Commitment

To suit flight training operations and varied customer demand at different sites, FlyOnE is making aircraft available to RA-AUS flight training schools in the following capacity.

Syndicate member level

The School/Airfield will adopt a charge node and Pipistrel Alpha Electro Aircraft as a part of the syndicate of owners (5-90%) for that aircraft and charger.

The flight school is still billed pay-per-use at \$90 per hour (ex GST), but receives dividends as a syndicate member relative to the % ownership from the proceeds of the aircraft use (after expenses).

Leased aircraft operator level

The School/Airfield will adopt a charge node and a Pipistrel Alpha Electro Aircraft on a lease plan from FlyOnE to use in their flight school or recreational operations. Trained Alpha pilots may wish to access the aircraft for pay-per-use recreational hire.



Charger options

1. 5 kW 240V recreational charger
Charge time 5 hours
2. 10 kW 3 phase Fast Charger
Charge time 2.5 hours
3. 20 kW 3 phase Fast Charger
Charge time 1 hour

The charge node hardware itself is in a convenient mobile form factor to be easily maneuvered close to the aircraft on the Apron or in a hangar.

The hardware can be stored in an aerodromes existing facilities near a power source.

Terms and Conditions

Applicable to Syndicate member host arrangements

FlyOnE is operating the Pipistrel Alpha Electro Aircraft on behalf of a syndicate of owners as an aircraft for hire to recreational users and B2B hire for flight school training.

The Operator will agree to be the primary operator of the aircraft with B2B pay-per-use hire for training purposes.

In addition, the Operator will house the aircraft in their hangar and oversee housekeeping and general handling of the aircraft..

Charging the Aircraft

The aircraft will be 'refuelled' by a metered charger. All energy consumption will be reported by the meter and charged to FlyOnE at the standard unit price. Power outlet additions to the hangar will be the responsibility of the landlord for that site.

Operating the aircraft as a Syndicate member host

The target volume of usage for B2B weekly hire of the aircraft by the Operator is a minimum of 10 x B2B training missions per week (approx 50 Min ea) @\$90 per hour Ex GST

Leasing the aircraft to recreational users

In addition to the flight school usage, FlyOne Will lease the aircraft to Syndicate members and approved recreational users. These users will be graduates of the flight school or endorsement packages conducted by the Operator and will have direct access to the hangar .

Endorsement and training packages

FlyOnE has recommended prices for flight training and RPC Conversions. They are structured to represent the value of flying a new electric aircraft and protect the profit margin of the flight school, while offering fair value to the client.

Terms and conditions continued

Insurance

The Alpha Electro aircraft are insured for the syndicate of owners for protection against fire, theft and other accidental damage in storage, as well as substantial damage in flight to a value of \$225,000.

The Operator will need to ensure it has suitable insurance during operation of the aircraft to be protected against damages sought from the Syndicate insurance company in the event of an incident.

Recreational users will need to apply to access the aircraft to be added to the insurance policy before pay-per-use hire.

Landing Fees

Landing and airport fees will be billed to FlyOnE and onsold to the Operator when relevant (monthly cycle).

Trial introductory Flights

FlyOnE will sell/donate trial introductory flights for various amounts to different prospective clients.

The Operator will fulfill these TIF bookings at a cost of approx. \$85 for the trainer/pilot in command with a handling fee of \$15, at a rounded total of \$100 per TIF (approx. 45 min aircraft time and 60 min client engagement time) billed monthly.

Aircraft availability

FlyOnE Reserves the right to sell or repurpose the aircraft at any time with 4 weeks' notice to Cloud Dancer and all other (client) parties.

Billing

Billing of services and aircraft operational costs will be settled on a monthly billing cycle.

The Operator will bill FlyOnE monthly for any relevant instructor hours, consideration costs and power usage.

In turn, the Alpha syndicate will bill the Operator for the aircraft usage hours and airport fees incurred during those hours on a monthly cycle.